

ARQAAM CAPITAL

Investment Banking | Track Record

March 2025

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*Specialising in financial services in
Emerging and Frontier Markets*



Corporate Finance: Select Transactions (1/3)

Arqaam boasts a strong track record of executing notable transactions...

Select Transactions

<p>2024</p> <p>mnt Halan</p> <p>Acquisition of</p> <p>tam finans</p> <p>Buy-Side Financial Advisor</p>	<p>2024</p> <p>Corp</p> <p>Acquisition of MG Motor dealership in Jordan</p> <p>Buy-Side Financial Advisor</p>	<p>2024</p> <p>Minority Stake Sale in a regional Saudi Group</p> <p>Sell-Side Financial Advisor</p>	<p>2023</p> <p>ECG مجموعته الهندسية للفكر ENGINEERING CONSULTANTS GROUP S.A.</p> <p>Selling a 60% stake to</p> <p>Dorsch Gruppe</p> <p>Sell-Side Financial Advisor</p>	<p>2023</p> <p>ADNOC LOGISTIC & SERVICES</p> <p>Initial Public Offering USD 769 mn</p> <p>Joint Bookrunner</p>
<p>2023</p> <p>ADNOC Gas</p> <p>Initial Public Offering USD 2.5 bn</p> <p>Joint Bookrunner</p>	<p>2023</p> <p>Lease</p> <p>Sale of a Strategic Stake to</p> <p>CHIMERA</p> <p>Sell-Side Financial Advisor</p>	<p>2022</p> <p>CAPITAL</p> <p>Selling a minority stake in</p> <p>mnt Halan</p> <p>Sell-Side Financial Advisor</p>	<p>2022</p> <p>B.TECH</p> <p>Acquired a Minority Stake in</p> <p>Sell-Side Financial Advisor</p>	<p>2022</p> <p>Borouge</p> <p>Initial Public Offering USD 2 bn</p> <p>Joint Bookrunner</p>
<p>2021</p> <p>DAMAC</p> <p>Tender Offer USD 595 mn</p> <p>Financial Advisor & Lead Manager</p>	<p>2021</p> <p>CI CAPITAL</p> <p>Sold to</p> <p>بنك مصر BANQUE MISR</p> <p>Total Consideration: USD 250 mn</p> <p>Buy-Side Financial Advisor</p>	<p>2021</p> <p>Family Office</p> <p>Block Trade USD 50 mn</p> <p>Sole Bookrunner</p>	<p>2020</p> <p>UAE Company</p> <p>Liability Management USD 30 mn</p> <p>Sole Advisor</p>	<p>2020</p> <p>wego</p> <p>Convertible Bond USD 10 mn</p> <p>Sole Lead Arranger & Bookrunner</p>



Corporate Finance: Select Transactions (2/3)

... with a demonstrable track record...

Select Transactions















<p>2020</p>  <p>EMG EAST MEDITERRANEAN GAS</p> <p>Strategic Advisor and Sole Execution Broker for a Total Consideration of EGP 2,300,000,000</p> <p>Exclusive Structuring Advisor</p>	<p>2019</p>  <p>gourmet gulf Growing Goodness</p> <p>Sold to ماجد الفطيم MAJID AL FUTTAIM</p> <p>Financial Advisor to the Seller</p>	<p>2019</p>  <p>LafargeHolcim</p> <p>Advising on valuation of LafargeHolcim Egypt</p> <p>Financial Advisor</p>	<p>2018</p>  <p>NBK CAPITAL PARTNERS</p> <p>Invested in</p>  <p>4SALE</p> <p>Financial Advisor to the Sellers</p>	<p>2018</p>  <p>T&G ELMELOUK</p> <p>Sold to</p>  <p>Dr.Oetker</p> <p>Financial Advisor to the Sellers</p>
<p>2018</p>  <p>Virgin mobile</p> <p>Exchangeable Sukuk USD 30 mn</p> <p>Sole Lead Arranger & Bookrunner</p>	<p>2017</p>  <p>Orchidia Pharmaceuticals</p> <p>Sold Significant Minority Stake to</p>  <p>EAEF EAST AFRICAN ENERGY FUNDS</p> <p>Financial Advisor to the Sellers</p>	<p>2017</p>  <p>mbc GROUP</p> <p>Acquired a minority stake in</p>  <p>wego</p> <p>Exclusive Financial Advisor</p>	<p>2016</p>  <p>NBK CAPITAL PARTNERS</p> <p>Invested in</p>  <p>KAUMEYA LANGUAGE SCHOOL</p> <p>Financial Advisor to KLS</p>	<p>2016</p>  <p>cbc النهار</p> <p>Advised on valuation of the parties for their merger</p> <p>Financial Advisor to both Parties</p>
<p>2016</p>  <p>fajr Fajr Capital</p> <p>Acquired a majority stake in</p>  <p>CRAVIA awaken your taste buds</p> <p>Financial Advisor to the Buyer</p>	<p>2016</p>  <p>دبي پارکس AND RESORTS</p> <p>Rights Offering USD 463 mn</p> <p>Joint Bookrunner & Joint Lead Manager</p>	<p>2015</p>  <p>NBHC مستشفى النيل بدرأوى NILE BADRAWI HOSPITAL</p> <p>Sold to</p>  <p>THE ABRAAJ GROUP</p> <p>Financial Advisor to the Seller</p>	<p>2015</p>  <p>Actis The global investor of choice</p> <p>USD 33,250,000 Debt Raising</p>  <p>Bank Audi</p>  <p>IDH INTEGRATED DIAGNOSTICS HOLDINGS</p> <p>Exclusive Financial Advisor</p>	<p>2015</p>  <p>KANDIL GLASS</p> <p>Debt Raising With Lender</p>  <p>NBAD</p> <p>for a Total Consideration of EGP 130,410,000</p> <p>Exclusive Financial Advisor</p>



Corporate Finance: Select Transactions (3/3)

... across core MENA markets

Select Transactions

<p>2015</p> <p> EQUINOX</p> <p>Debt Raising With Lender</p> <p>Bank Audi</p> <p>for a Total Consideration of EGP 100,000,000</p> <p>Exclusive Financial Advisor</p>	<p>2015</p> <p> federal power transformers</p> <p>Private Placement</p> <p>USD 100 mn</p> <p>Sole Financial Advisor & Lead Manager</p>	<p>2015</p> <p> Sembcorp Salalah سيمبكوب صلالة</p> <p>Block Trade</p> <p>USD 20 mn</p> <p>Sole Financial Advisor & Lead Manager</p>	<p>2015</p> <p> DAMAC</p> <p>GDR delisting & DFM listing</p> <p>USD 3.8 bn</p> <p>Joint Financial Advisor</p>	<p>2015</p> <p> TANA</p> <p>Tana Africa Capital</p> <p>Research & Market Assessment</p> <p>Financial Advisor to Tana Africa</p>
<p>2014</p> <p> EGYBELG</p> <p>Sold to</p> <p> LESAFFRE</p> <p>Financial Advisor to EGYBELG</p>	<p>2014</p> <p> Actis The power is power of capital</p> <p>Acquired 21% stake in</p> <p> IDH INTEGRATED DIAGNOSTICS HOLDINGS</p> <p>for a Total Consideration of USD 113,250,000</p> <p>Buy-Side Advisor to Actis</p>	<p>2014</p> <p> PGESCO</p> <p>Sold 40% Stake to</p> <p> BELTONE PRIVATE EQUITY</p> <p>for a Total Consideration of EGP 78,000,000</p> <p>Financial Advisor to PGESCO</p>	<p>2014</p> <p> WADI GROUP</p> <p>Debt Restructuring & Debt Raising With Lenders</p> <p> Bank Audi</p> <p>for a Total Consideration of EGP 200,000,000</p> <p>Exclusive Financial Advisor</p>	<p>2014</p> <p> SHAKER CONSULTANCY GROUP</p> <p>Debt Raising With Lender</p> <p>Bank Audi</p> <p>for a Total Consideration of USD 6,000,000</p> <p>Exclusive Financial Advisor</p>



Corporate Finance: Select Debt & Corporate Finance Transactions

...in addition to debt advisory and other corporate finance engagements

Select Debt & Corporate Finance Transactions

<p>2019</p> <p>LafargeHolcim</p> <p>Advising on valuation of LafargeHolcim Egypt</p> <p>Financial Advisor</p>	<p>2017</p> <p>gourmet gulf Growing Goodness</p> <p>Valuation exercise to resolve shareholder deadlock</p> <p>Financial Advisor</p>	<p>2016</p> <p>البنك المركزي CBE</p> <p>Advised on valuation of the parties for their merger</p> <p>Financial Advisor to both Parties</p>	<p>2015</p> <p>Actis The path is never straight</p> <p>USD 33,250,000 Debt Raising</p> <p>Bank Audi البنك العربي الافريقي الدولي arab african international bank</p> <p>Exclusive Financial Advisor</p>	<p>2015</p> <p>KANDIL GLASS</p> <p>Debt Raising With Lender</p> <p>NBAD</p> <p>for a Total Consideration of EGP 130,410,000</p> <p>Exclusive Financial Advisor</p>	<p>2015</p> <p>EQUINOX</p> <p>Debt Raising With Lender</p> <p>Bank Audi</p> <p>for a Total Consideration of EGP 100,000,000</p> <p>Exclusive Financial Advisor</p>
<p>2015</p> <p>Undisclosed</p> <p>Market Assessment of the GCC Electronics Retail Market for a Leading Regional Player</p> <p>Financial Advisor</p>	<p>2015</p> <p>TANA</p> <p>Tana Africa Capital</p> <p>Research & Market Assessment</p> <p>Financial Advisor to Tana Africa</p>	<p>2014</p> <p>Undisclosed</p> <p>Strategic Advisory to a Large GCC Family Conglomerate Regarding Corporate Structure and Asset Portfolio</p> <p>Financial Advisor</p>	<p>2014</p> <p>WADI GROUP</p> <p>Debt Restructuring & Debt Raising With Lenders</p> <p>Bank Audi</p> <p>for a Total Consideration of EGP 200,000,000</p> <p>Exclusive Financial Advisor</p>	<p>2014</p> <p>SHAKER CONSULTANCY GROUP</p> <p>Debt Raising With Lender</p> <p>Bank Audi</p> <p>for a Total Consideration of USD 6,000,000</p> <p>Exclusive Financial Advisor</p>	<p>2013</p> <p>comza</p> <p>Dual-track sale / financing process</p> <p>Raised unsecured facilities from</p> <p>Ecobank</p> <p>Financial Advisor to Comza</p>